

Getting Started in Emergency Care Training with HSI


HSI makes it simple to become an authorized instructor with your own approved Training Center (TC).

HSI TCs are able to provide flexible, cost-effective emergency care training and certification solutions for individuals, businesses, and communities. The library of programs at HSI has something for every audience, including CPR, AED, first aid for adults and pediatrics, and advanced training such as Basic Life Support (BLS).

We'll help you establish your own HSI approved TC and provide you with the tools you need to manage and build your business, or you can affiliate with an existing TC in your area. Either way, you will gain access to high-quality, easy-to-use training programs with excellent customer service and technical support.



Why Choose HSI as Your Training Provider?

	What You Get with HSI	Why It Matters
	Flexible Certification Delivery	Satisfy your customer's needs with digital or printed certification cards.
	Customer Service and Tech Support	Friendly support is available for questions from 8 a.m. – 8 p.m. (Eastern Time).
	Expedited Shipping and Delivery	Unplanned, last-minute class? We offer options for 1-, 2- and 3-day expedited shipping as well as 3-4 day ground shipping anywhere in the U.S.
	Expand Your Business with the HSI Family of Brands	Become your customer's go-to resource for workplace safety training, safety data sheet (SDS) management and other environmental, health and safety compliance needs with our referral program and integrated administrative platform.
	Loyalty Program	TC's can earn "Bot Bucks" to use toward the purchase of HSI-produced student materials.
	Free Business Management Software	Your custom TC portal to our online platform integrates and organizes data and automates back office processing.
	We Understand Your Business	As a service provider, we understand the unique needs of both our for-profit and corporate TCs.
	Establish Your Own Training Center	HSI sets no maximum number of TCs within a geographic region.
	National Training Solution	Join our network of authorized instructors who teach onsite at select businesses.
	Program Features	Why They Are Important
	Instructional Approach	HSI's dynamic, effective instructional materials include skill guides and PowerPoint presentations, and a DVD option so instructors can tailor classes to best suit their teaching style and class participants.
	Student to Instructor Ratios	A 12-to-1 student-to-instructor ratio allows authorized HSI instructors to teach the maximum number of students per class.
	Approval/Recognition	HSI's emergency care training and professional continuing education programs are currently accepted, approved, or recognized as meeting the requirements of thousands of state and federal regulatory agencies, occupational licensing boards, national associations, commissions, and councils in hundreds of occupations and professions.
	Flexible Programs	Full certification courses are available using blended learning, in-person traditional classroom, or remote skills verification.

By becoming an authorized instructor with HSI, you'll offer your students a full library of emergency care training options that build the confidence to respond and keep everyone in compliance.



Become an Authorized HSI Instructor and Approved Training Center

Are you currently a CPR and First Aid instructor with another organization?

If yes, we accept current credentials from other nationally recognized organizations or institutions as the basis for authorization as an HSI instructor (reciprocity). Please provide your current credentials with your instructor application.

For more in-depth details on reciprocity, please review our [Training Center Administration Manual](#).

If no, that's okay; you can locate a Training Center in your area that offers an Instructor Development Course (IDC). The IDC is designed to help you develop the necessary instructional knowledge and skills needed to begin training others with HSI programs.

[Find an IDC in your area here.](#)



Are you starting your own Training Center?

If you are starting your own TC, you will need to fill out a new [Training Center application](#). You will submit this form at the same time as your new instructor application.

Once you're approved, HSI's client services department will contact you to place your first order for your program package and student materials. Orders will vary based on your training needs and background.

After your first order is placed and your Training Center is activated, you will receive access to your TC portal, your online resource for managing your entire Training Center. You can make all future purchases online through your portal.

Not interested in having your own Training Center?

- Contact client services at 800-447-3177 and they will assist you in finding a local Training Center to see if there is an opportunity to join or;
- Visit <https://emergencycare.hsi.com/locate-a-training-center> to find Training Centers in your area.

When you have connected with a Training Center, the TC Director will need to submit your new instructor application and add you as a new instructor to their Training Center.

You must be affiliated with a TC or operate your own TC to conduct HSI training programs and certify students.



Choosing Your Programs

We invite you to spend some time viewing the program pages on our website at <https://emergencycare.hsi.com/cpr-and-first-aid-courses> to learn more about the library of HSI programs. There you'll find program descriptions as well as downloadable instructor and student material page samples and program specification sheets.



Getting to Know Your TC Portal

Our Web-based portal helps you manage the day-to-day operations of your training business including scheduling, instructor and resource management, ordering student materials, reporting and sending email communications to students and customers.

It also gives you the option of offering blended learning classes, where students can complete their course content online and conclude their course with an in-class skills practice session.

Our tech support team is available Monday-Friday, 8 a.m. – 8 p.m. Eastern Time at 800-447-3177 to assist you with the TC portal, from resetting usernames and passwords to walking you through any of the features and functions of the system.



Starting Your Own Business

We specialize in helping emergency care instructors build their own businesses to bring emergency care classes to their communities. Your TC portal gives you access to business development and management tools designed to handle administration and paperwork, as well as ready-to-use marketing resources so you can focus on teaching classes and growing your business.

How big your business becomes is your call. Whether you're seeking to earn extra money part-time or establish a full-time career, we're here to support you.



Starting Your Own Corporate Training Center

Not all of our HSI TCs are fee-for-services businesses. If you are a corporate training officer or HR team member responsible for employee safety and health training, you can bring emergency care training with full certification in-house by becoming your own TC. Our corporate customers include some of the biggest names in utilities, transportation, law enforcement, and other major industries and public sectors.

We understand that emergency care training isn't all you do at your job—let us help you lower your administrative burden with our easy-to-manage and easy-to-teach programs.

Note: *If establishing an HSI approved TC isn't a good fit for your organization's EHS compliance plan, HSI's National Training Solution (NTS) provides approved first aid, CPR and AED training at an enterprise level, delivering a scalable training solution based on your needs.*

The NTS network of qualified instructors brings engaging and effective classes to you and your employees, along with one contact who will schedule and manage classes at all your locations - statewide or nationwide. For more information, call us at 800-447-3177 or visit <https://emergencycare.hsi.com/onsite-safety-training>.

Thanks for considering becoming an emergency care instructor. We hope you will join us in making our workplaces and communities safer with the simple, yet lifesaving skills of CPR, AED, and first aid.



What Our Customers Are Saying

“Compared to other emergency care training organizations, your system is easy, efficient, and organized!”

Heartwell CPR & CPR Training

“The customer service is the best! They make you feel at ease and are very helpful.”

Bowman Training Center

“For the last 13 years I have had nothing but good experiences with HSI and the online store.”

Valley Basic Life Support LLC

“Excellent service and extremely fast delivery has always been my experience with HSI!”

Heart of the Matter Life Saving Training

“It’s a great program because it allows for the flexibility that I need. Typically it’s taught in a public setting, but I’m able to teach it in a private sector focused on correctional officers.”

Idaho Department of Corrections

Compared to others, HSI Training Center provisions are so much simpler to follow and more business-centered, so it was a no-brainer to pick HSI for support.

Lifesaving Enterprises

“I’ve had nurses come up to me and say, “That was the best CPR class I’ve ever had.” As much as I’d like to take all the credit for that, I know a lot of it has to do with the program materials.”

Safety Training Professionals LLC

