

WHITE PAPER

Persistent Risks: **Why Manufacturing Needs a New Approach to Safety**



Over 12.7 million Americans work in the manufacturing sector, making it a key driver of the U.S. economy. If American manufacturing were a country, it would rank among the ten largest economies in the world, according to the National Association of Manufacturers (NAM). Yet, despite advances in automation, process controls, and safety standards, manufacturing remains one of the riskiest industries for workers.

The numbers speak for themselves: manufacturing accounts for nearly 15% of all non-fatal workplace injuries, according to the U.S. Bureau of Labor Statistics (BLS). While injury rates have decreased over the decades, they remain stagnant in recent years, signaling an urgent need for updated safety solutions that go beyond compliance.

This white paper dives into key safety challenges facing manufacturers today. We'll explore why traditional approaches often fall short and highlight how forward-thinking companies are adopting AI-driven safety solutions and enhanced EHS (Environmental, Health, and Safety) practices to not only meet regulatory compliance but create safer, more productive workplaces.

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Understanding the Hidden Hazards of Modern Manufacturing

Even as facilities modernize, frontline workers still face significant risks. Despite decades of safety reforms, many companies struggle to keep up with evolving hazards.

- Musculoskeletal Disorders (MSDs) from repetitive tasks and awkward postures
- Machine-related injuries, including amputations and crush incidents
- Slips, trips, and falls in high-risk environments
- Chemical and toxic substance exposure during production processes
- Hearing loss caused by prolonged exposure to high-decibel noise
- Explosions resulting from combustible dust or volatile chemicals

Inconsistent safety practices, outdated equipment, and lapses in training are recurring problems that place employees at risk. The real challenge? Knowing how to bridge the gap between meeting compliance requirements and creating a truly safe work environment.

Why do these risks persist? One reason is that safety thinking in manufacturing often lags behind technological innovation. Many companies continue to rely on outdated approaches to occupational safety, rooted in mid-20th-century practices. These methods, while useful at the time, fail to address the complex safety challenges posed by today's high-speed production lines and advanced machinery.

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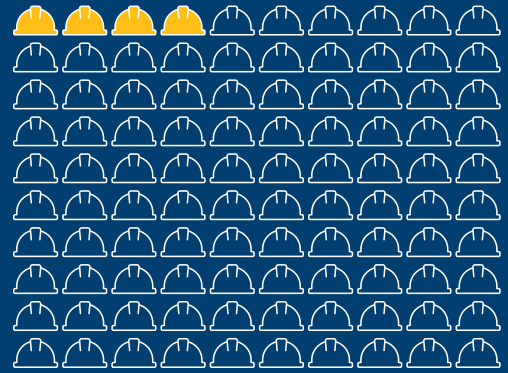
Stagnant Injury Rates: A Call for Smarter Solutions

The injury rate in manufacturing has hovered around **3.9 to 4 incidents per 100 workers** for the past several years, according to BLS data.

This equilibrium isn't due to a lack of effort but reflects the limits of traditional safety programs in high-risk environments. Many companies still rely on reactive measures, intervening only after an incident occurs.

Here's where AI and EHS-driven strategies come into play. AI-powered systems can continuously monitor worker movements, identify high-risk tasks, and alert safety managers before an incident happens. By combining real-time data with predictive analytics, companies can shift from reactive to proactive safety management, effectively reducing injuries and improving overall productivity.

Modern organizations need smarter tools, data-driven insights, and a culture that prioritizes safety alongside productivity. **When companies invest in advanced safety technologies and foster accountability at every level, they not only protect their workforce but also gain a competitive edge in the marketplace.**



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Why Modern Safety Tools Matter

Manufacturing environments are inherently hazardous. Workers interact with complex machinery, handle high-risk materials, and operate in environments prone to accidents. The key to reducing these risks lies in adopting a proactive approach to safety, supported by modern tools and real-time data. While traditional safety programs have historically relied on reactive methods, like addressing issues after they occur, **technology today allows us to anticipate and prevent hazards before they cause harm.**

Manufacturers now have access to advanced safety solutions that go far beyond the basic engineering and administrative controls of the past. With AI-powered software, companies can continuously monitor worker behavior, machinery status, and environmental conditions to predict potential safety risks. **For instance, AI-driven systems can analyze movement patterns and detect when workers are performing tasks that may lead to musculoskeletal injuries.** This kind of real-time analysis provides safety teams with actionable alerts, enabling them to intervene before injuries occur.

In addition, wearable technology is becoming a key player in manufacturing safety. Devices that monitor factors like worker fatigue, heat stress, or overexertion can further reduce risks by providing early warnings to both employees and managers. When combined with AI and EHS-driven processes, these technologies create a layered safety approach, like engineering controls, personal protective equipment, and smart monitoring, all working together to minimize preventable accidents.

Recognizing these hidden hazards is the first step, but closing safety gaps requires more than just identification, it calls for proactive solutions. Real-world examples can shed light on the consequences of inaction.



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Learning from Safety Gaps: Real-World Consequences

Despite available solutions, gaps in safety programs continue to plague many manufacturing operations. **According to OSHA, machine guarding, lockout/tagout violations, and hazard communication failures remain among the most common citations issued to manufacturers**, with each citation representing a missed opportunity to prevent an injury or even a fatality. Examining real-world incidents can help identify critical lessons and provide actionable insights for change.



Case:

The Midwestern Auto Parts Manufacturer

After receiving an OSHA fine earlier in the month for failing to protect workers from fall hazards, a Midwestern auto parts manufacturer found itself under scrutiny again when a second incident occurred. Just weeks after the initial citation, a 58-year-old worker suffered a serious injury—losing the tip of his finger while servicing a machine. The company, which supplies parts to major automotive brands like Toyota and Honda, had failed to implement critical safety protocols designed to protect workers during maintenance tasks.

Approximately 44% of all workplace amputations happen in manufacturing. These incidents are often preventable with proper adherence to lockout/tagout (LOTO) procedures, which ensure that machines remain de-energized during servicing. However, inspectors found that the facility lacked such safeguards. Without a robust hazardous energy control program, employees were left vulnerable to unexpected equipment start-ups—a key factor that contributed to the injury.

OSHA cited the company for 10 safety violations, resulting in fines totaling \$89,000. Among the citations were failures to implement energy control protocols, inadequate machine guarding, and insufficient worker training on machine safety procedures.



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The Role of Lockout/Tagout in Preventing Catastrophic Injuries

LOTO procedures are designed to prevent the accidental release of hazardous energy during equipment maintenance. **OSHA estimates that proper implementation of LOTO can prevent 120 fatalities and 50,000 injuries annually.** Despite this, LOTO violations consistently rank among the top 10 most-cited OSHA standards. In this case, the lack of a well-enforced LOTO program directly contributed to the worker's injury.

AI-driven safety software can help prevent these incidents by automating hazardous energy monitoring. Such systems can alert workers and supervisors in real time if machines are not properly de-energized before servicing begins. When paired with proper training, these technologies offer a powerful solution to reduce the risk of catastrophic injuries.

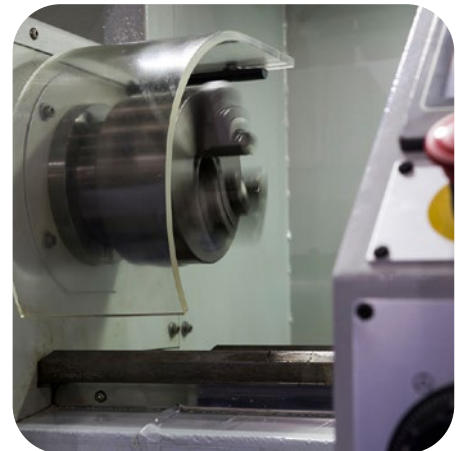
Machine Guarding: A Simple but Overlooked Safety Measure

In addition to LOTO failures, inspectors found that several machines at the facility lacked proper guarding, which is another frequent OSHA citation. Machine guards are basic safety devices designed to keep workers away from moving parts. Whether it's a barrier that prevents access to pinch points or shields that protect against flying debris, these simple mechanisms can significantly reduce injury risks.

The company's failure to implement these essential safeguards likely resulted in significant operational and financial consequences, including lost productivity, increased workers' compensation costs, and potential legal action.



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Case:

The Oklahoma Industrial Fluids Manufacturer

An international supplier of fluid handling products with reported annual sales of \$4.2 billion landed in OSHA's Severe Violator Enforcement Program (SVEP) after repeatedly failing to address serious safety violations. Despite previous citations, the company continued to expose 220 workers to high-risk conditions, including toxic chemicals, combustible dust, and machine hazards. When OSHA inspectors returned to the facility, they found five repeated violations and multiple new hazards. The egregious nature of the violations and the company's failure to correct previous issues made it a prime candidate for SVEP classification.



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What is SVEP?

OSHA created the SVEP to target employers who show “indifference” toward worker safety by allowing willful, repeated, or uncorrected violations to persist. Companies can be placed in SVEP if they meet specific criteria, such as incidents involving fatalities, serious chemical releases, or multiple high-gravity violations. Once in the program, employers face increased inspections, public scrutiny, and higher penalties until they demonstrate sustained compliance.

Key Failures: Ignoring Known Hazards

Despite years of regulatory pressure, the manufacturer failed to provide even basic hazard communication training to workers who handled dangerous chemicals daily. Safety Data Sheets (SDS), required by OSHA's Hazard Communication Standard, were missing, leaving workers unaware of the health risks they faced. This lack of information greatly increased the chances of chemical exposure and injury.

OSHA also found that combustible dust, a well-known cause of catastrophic industrial explosions, had accumulated in various parts of the facility. The company had no dust control system in place, a critical lapse considering that dust explosions can occur with little warning. According to the Chemical Safety Board (CSB), combustible dust incidents have caused hundreds of fatalities and serious injuries in U.S. workplaces over the past two decades.

In total, **OSHA issued 45 citations, resulting in fines of \$477,900.** These penalties reflect the severity of the risks that workers faced daily. OSHA officials remarked that the company had "no excuse for repeatedly exposing workers to dangerous conditions."

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The Cost of Non-Compliance

Failing to address known safety hazards isn't just a regulatory issue, it's a financial and operational risk. Beyond the OSHA fines, this manufacturer likely faced increased workers' compensation claims, legal fees, and reduced productivity. More importantly, the ongoing exposure of employees to hazardous conditions put lives at risk.

AI-driven safety solutions could have helped prevent these repeated violations. Advanced monitoring systems can track air quality, detect the buildup of combustible dust, and alert supervisors to dangerous conditions in real time. Additionally, automated compliance tools can ensure that Safety Data Sheets are always accessible and up-to-date, while digital systems can streamline hazard communication training and recordkeeping.

Case: Fatal Accident at the Global Paper Products Manufacturer

A preventable tragedy unfolded at an international paper products manufacturer when a 57-year-old mechanic lost his life while performing routine maintenance in a power plant. The worker was replacing filter bags in a system designed to collect combustible dust when a sudden ignition caused a fatal explosion. Following the incident, OSHA placed the company in its Severe Violator Enforcement Program (SVEP) due to the company's history of safety violations and its failure to address known hazards.

OSHA's investigation revealed several critical safety failures. The worker had not been provided with fire-resistant clothing, was not trained on the dangers of combustible dust, and was working on a collection system that did not meet National Fire Protection Association (NFPA) standards. These lapses directly contributed to the fatal outcome.



Combustible Dust: An Overlooked but Lethal Hazard

Combustible dust is a well-known hazard in industries that handle fine particulate materials. When dust accumulates and ignites, it can trigger powerful explosions that result in serious injuries or fatalities. **According to the Chemical Safety Board (CSB), between 2006 and 2017, industrial dust explosions killed 59 workers and injured 303 others across the U.S.** The tragedy at the paper plant underscores how failing to properly manage combustible dust can have deadly consequences.

OSHA had previously cited this company for failing to inspect and maintain hazardous energy control systems at another facility. Despite these warnings, the company had not conducted an inspection of the “fly ash bag house” system at the facility in question for two years prior to the accident. A properly maintained system and adherence to NFPA guidelines could have prevented the fatal incident.

Why Routine Safety Audits Matter

This incident highlights the critical role that routine safety audits play in high-risk work environments. Safety audits help companies identify and correct potential hazards before they lead to catastrophic events. When done properly, they not only reduce injury rates but also lower workers’ compensation costs and improve overall operational efficiency.

Regular audits are particularly vital for operations involving hazardous energy and combustible materials. An effective audit should include inspections of energy control procedures, equipment condition, and employee training. In this case, the company’s failure to conduct timely inspections allowed unsafe conditions to persist, ultimately leading to the worker’s death.

AI-driven EHS systems can transform how safety audits are conducted by automating inspection scheduling, tracking compliance, and identifying potential risks through predictive analytics. Companies that use AI-powered safety management software can receive real-time alerts when safety checks are overdue or when equipment shows signs of wear. This proactive approach helps prevent incidents before they occur.

Citations and Financial Penalties

OSHA issued three citations to the paper manufacturer, resulting in \$211,000 in fines.

The violations included:

- Failure to implement and regularly audit hazardous energy control procedures
- Lack of proper ventilation and explosion venting in the dust collection system
- Failure to provide personal protective equipment, including fire-resistant clothing

In a public statement, OSHA emphasized the preventability of the incident, stating, “This worker’s death was preventable. International Paper knew of these hazards and deficiencies and did not address them... The company can and must take prompt and effective steps to ensure this never happens again.”

Modern Safety Solutions: A Way Forward

Incidents like this show how ignoring known risks can result in severe consequences. **By integrating advanced EHS tools and technologies, manufacturers can go beyond basic compliance and create safer workplaces.** AI-driven systems can enhance safety efforts by continuously monitoring conditions, automating inspections, and improving hazard communication.

For example, automated dust monitoring sensors can track particulate levels in real time and alert operators when concentrations approach dangerous thresholds. Additionally, modern training programs supported by digital platforms ensure workers understand the risks they face and how to mitigate them.

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Companies that prioritize safety as a core value, not just a compliance requirement, consistently see lower injury rates, higher productivity, and stronger employee morale. This tragic case serves as a stark reminder of the cost of ignoring safety, but it also highlights the path forward: leveraging modern technology and proactive safety management to prevent future incidents.

These examples highlight the importance of moving beyond basic compliance to implement proactive safety measures. But how can manufacturers balance safety with the demands of productivity and quality?

Balancing Productivity, Quality, and Safety in High-Stakes Manufacturing

The goal of every manufacturing facility is simple, produce goods efficiently to meet market demand. However, striking the right balance between productivity, quality, and safety is more complicated than it seems. These priorities are often viewed as competing interests, but in reality, they are interconnected, and neglecting one can negatively impact the others.

When productivity is prioritized at the expense of safety and quality, the consequences can be significant. A rush to meet production goals often results in cutting corners, like skipping inspections, ignoring safety protocols, or rushing processes, which can lead to defective products and increased risks of workplace injuries. Conversely, overemphasizing quality without considering productivity can lead to delays, missed deadlines, and reduced output, which affects profitability.

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Safety as a Foundation for Consistency

Safety doesn't hinder productivity, it ensures it. A safe workplace reduces operational interruptions caused by injuries, accidents, or equipment malfunctions. When workers feel secure in their environment, they can focus on doing their jobs well, which directly supports quality and output. According to the National Safety Council (NSC), **businesses that invest in safety see a return of \$2 or more for every dollar spent, thanks to fewer disruptions, lower insurance costs, and improved worker morale.**

Injuries can be thought of as defects in a safety program, much like product defects in a quality program. Just as consistent inspections and audits improve product reliability, regular safety audits, performance tracking, and corrective actions reduce workplace incidents. AI-powered EHS systems can help manufacturers achieve this by providing real-time data on safety performance, tracking trends in near-misses and incidents, and automating corrective actions to prevent recurrence.

The Role of Culture in Balancing Priorities

Achieving a lasting balance between productivity, quality, and safety comes down to company culture. Leaders set the tone by demonstrating a commitment to safety that matches their commitment to production goals. **When safety becomes a core value rather than a fluctuating priority, it becomes ingrained in daily operations.**

This cultural shift requires consistent reinforcement through policies, actions, and communication. Leading companies use AI-driven systems not only to manage incidents but also to foster a safety-first mindset by involving employees in hazard reporting and decision-making. Workers who are empowered to report unsafe conditions without fear of retaliation help create a proactive, accountable environment.



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Safety as a Business Advantage

There's a misconception that safety slows down production. In truth, safety improves operational efficiency by minimizing costly disruptions. **Workplace injuries cost U.S. businesses nearly \$167 billion annually in lost productivity, medical expenses, and compensation.** By investing in proactive safety measures, such as predictive analytics and advanced hazard detection, companies reduce these costs while improving their bottom line.



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In world-class manufacturing operations, safety, quality, and productivity aren't at odds, they are mutually reinforcing. Companies that integrate modern EHS tools, foster a culture of safety, and prioritize continuous improvement achieve long-term success by protecting their workers while maintaining output and product standards. Organizations that recognize this balance don't just comply with safety regulations, they lead their industries in operational excellence.

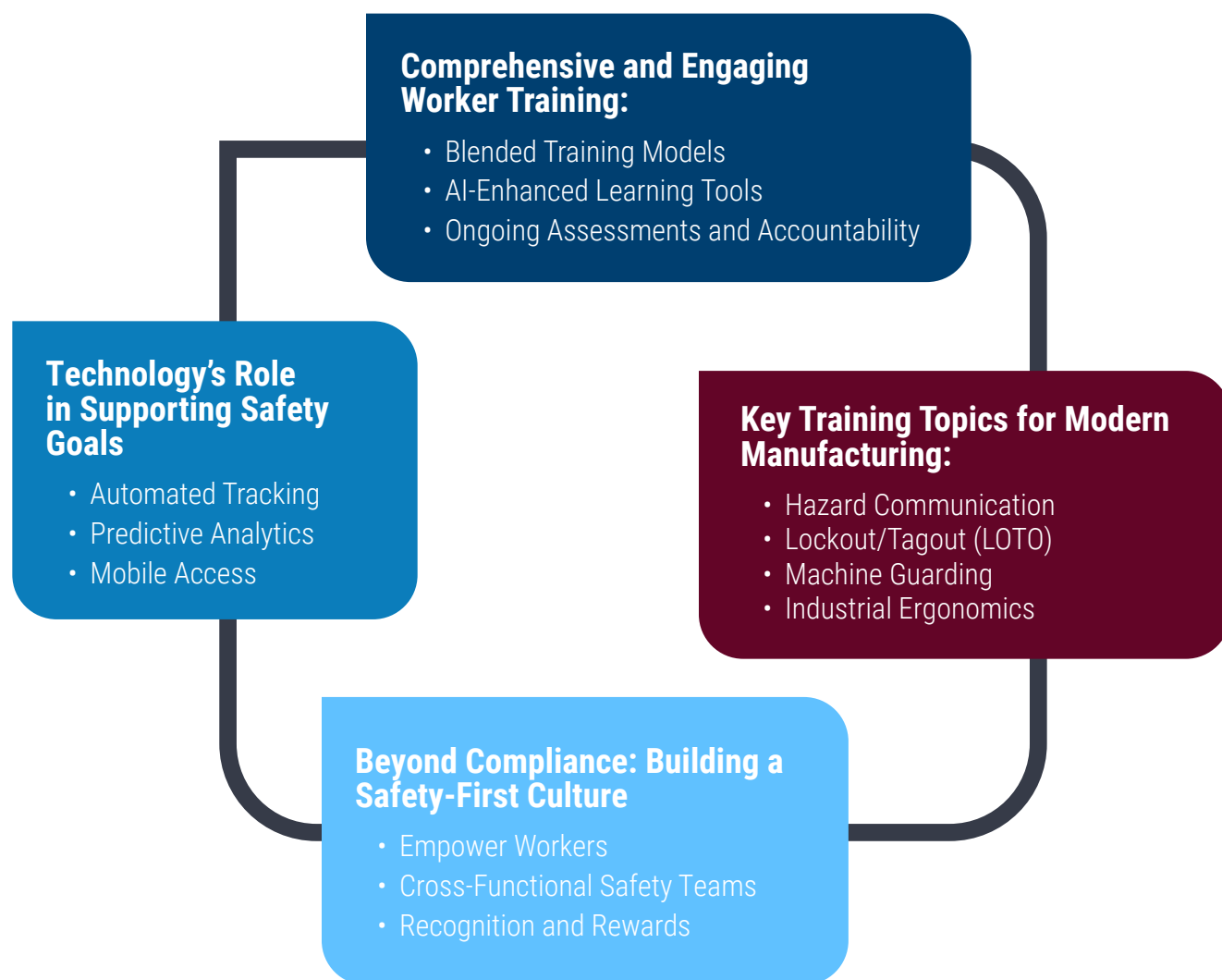


By embedding safety as a core value rather than a competing priority, manufacturers can unlock the full potential of their operations.

The next step is adopting proven strategies that enhance safety while driving smarter manufacturing.

Proven Strategies to Build Safer, Smarter Manufacturing Operations

Addressing common safety failures, such as inadequate training, poor hazard communication, and a lack of proactive risk management, is critical for reducing workplace injuries and improving safety performance. Below are key recommendations that blend proven EHS practices with modern, AI-driven solutions to create safer, more efficient workplaces.



Comprehensive and Engaging Worker Training

Training is the cornerstone of a successful safety program. Consistent, engaging, and tailored training ensures workers are prepared to recognize and respond to the risks specific to their roles. Consider the following strategies to improve training effectiveness:

- **Blended Training Models:** Combine live, hands-on sessions with online, interactive courses to standardize learning while offering flexibility. Workers can complete foundational modules at their own pace while gaining practical experience through in-person training.
- **AI-Enhanced Learning Tools:** Use AI-driven platforms to personalize training based on job roles, risk levels, and previous performance. For example, machine operators or maintenance staff might receive more frequent refreshers on lockout/tagout procedures, while other roles focus on site-specific hazards.
- **Ongoing Assessments and Accountability:** Conduct periodic assessments to ensure workers retain critical knowledge. Automate training reminders and tie completion rates to performance evaluations, ensuring compliance without creating unnecessary administrative burdens.

These approaches not only enhance retention but also reduce incident rates. **Research from OSHA shows that effective safety training can cut workplace injuries by up to 30%.**



Key Training Topics for Modern Manufacturing

While every facility has unique risks, certain core safety topics apply universally. Incorporating advanced technology into training on these topics can further enhance outcomes:

- **Hazard Communication:** Ensure workers understand chemical risks by integrating digital access to Safety Data Sheets (SDS) via mobile apps.
- **Lockout/Tagout (LOTO):** Reinforce procedures with tools like real-time tracking of hazardous energy isolation using connected devices.
- **Machine Guarding:** Offer interactive training on guarding requirements, supplemented by sensors that detect and address missing or inadequate safeguards.
- **Industrial Ergonomics:** Train employees on safe lifting and movement, supported by wearable technology that monitors posture and fatigue.

Integrating technology into these training areas not only ensures compliance with OSHA standards but also makes safety education more engaging and actionable.



Beyond Compliance: Building a Safety-First Culture

Effective safety programs go beyond compliance to embed safety as a shared responsibility across all levels of the organization. Creating a safety-first culture requires actionable steps:

- **Empower Workers:** Encourage employees to “stop work” whenever they identify unsafe conditions. This fosters accountability and trust while ensuring risks are addressed promptly.
- **Cross-Functional Safety Teams:** Form teams from different departments to conduct regular safety walkthroughs. Diverse perspectives help uncover risks that routine inspections may overlook.
- **Recognition and Rewards:** Incentivize safe behavior through bonuses, additional time off, or public recognition. Positive reinforcement motivates employees to actively engage in safety efforts.



Technology's Role in Supporting Safety Goals

AI-driven EHS system management can enhance safety programs by automating critical processes, improving hazard visibility, and increasing employee engagement. Key benefits of these systems include:

- **Automated Tracking:** Digital software track training completion, issue reminders, and ensure certifications are up to date.
- **Predictive Analytics:** AI analyzes incident data, near-misses, and sensor feedback to identify high-risk areas and recommend targeted interventions.
- **Mobile Access:** Workers can access training materials, report hazards, and view safety updates on their mobile devices, ensuring greater participation and consistency.

Investing in these technologies not only protects workers but also boosts productivity, reduces downtime, and lowers operational costs. Businesses that prioritize safety as a core strategy often gain a significant competitive edge.

With the right strategies in place, manufacturers can go beyond compliance and create environments that are safer and more productive. However, achieving this requires the right tools and expertise to implement meaningful changes.



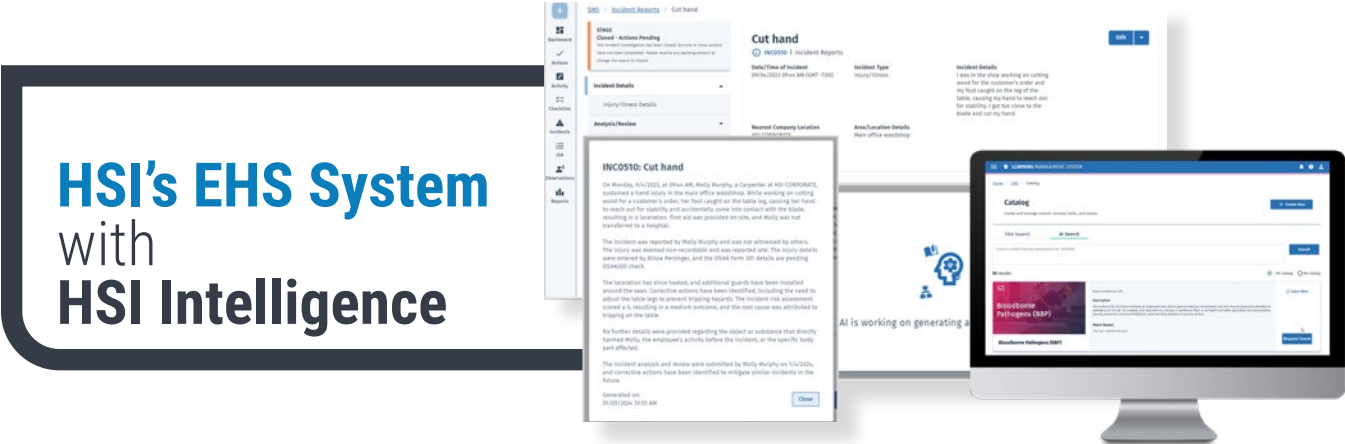
Build a Safer Future with HSI

The case studies in this white paper reveal a common theme: companies that embrace proactive safety strategies achieve better outcomes. Leading manufacturers are no longer relying solely on outdated, compliance-driven approaches. Instead, they are leveraging AI-powered EHS systems, smart safety tools, and customized workforce training to identify risks early, prevent incidents, and foster a safety-first culture.

At HSI, we specialize in providing manufacturers with the tools and technology needed to close safety gaps and reduce injuries. Our comprehensive [HSI platform](#), supported by [HSI Intelligence](#)—our AI-driven solution suite, empowers organizations to proactively manage risks, automate safety processes, and deliver personalized training that ensures employees stay safe and productive.

Here’s how HSI can help your organization:

- **AI-Powered Hazard Detection:** Automatically identify workplace hazards in real time, from missed lockout/tagout procedures to dangerous chemical exposures.
- **Tailored Corrective Actions:** Use data-driven insights and patented AI capabilities to recommend corrective actions specific to your operation.
- **Customizable Safety Training:** [Access 5,000+ expert-led courses](#), including specialized modules on hazard communication, machine guarding, and lockout/tagout.
- **Integrated Compliance Management:** Streamline inspections, audits, incident reporting, and compliance tracking with HSI’s all-in-one [EHS System](#).



Safety is more than compliance...

...it's a foundation for operational success and worker well-being. Don't wait for incidents to drive change. [Contact HSI](#) today to schedule a personalized demo and see how our AI-powered EHS solutions can help you close safety gaps, reduce injuries, and build a workplace culture that prioritizes both safety and productivity. Together, we can create a safer, smarter future for your organization.



About HSI



HSI is your single-source partner for EHS, Compliance, and Professional Development solutions. HSI provides integrated e-learning content, training solutions, and cloud-based software designed to enable your business to improve safety, operations, and employee development. Across all industries, HSI helps safety managers, and technical employees, human resources, first responders, and operational leaders train and develop their workforce, keep workers safe, and meet regulatory and operational compliance requirements. HSI's focus is on training, software, and services for safety and compliance, workforce development, industrial skills, and emergency care. HSI is a unique partner that offers a suite of cloud-based software solutions including learning management, safety management, chemical SDS management, and more, integrated with content and training so businesses can not only monitor and manage multiple workflows in one system, but train employees via one partner.

For more information, visit [hsi.com](https://www.hsi.com)